

Glendo LLC

https://glendo.com/?post_type=jobs&p=808

Sales Representative

Description

Glendo LLC is currently seeking a motivated, energetic, and punctual full-time Sales Representative that is customer focused. We are looking for a professional who can quickly absorb and retain product knowledge to help serve our ever-growing customer base. This individual will be responsible for maintaining existing customers, attracting new ones, and creating brand awareness at trade shows. On the job training will be provided.

Responsibilities

Key Tasks:

Develop and execute sales strategies

Promote and maintain client relationships to ensure new and existing client account growth

Attend and participate in assigned trade shows

Continual development of product and industry knowledge

Ability to work within a Customer Relationship Management (CRM) system

Qualifications

Basic Qualifications:

High School Diploma or Equivalent

Strong communication and people skills

Microsoft Office knowledge

Ability to multi-task

Capable of lifting 50 lbs.

Detail oriented and punctual

Clean driving record required

Ability and willingness to travel is required

Preferred Qualifications:

Associates degree or above in Business, Marketing or related field is a plus

Knowledge and/or experience in jewelry, knife, or firearms market(s) is a plus

2-years sales experience preferred

Valid passport

Bilingual is a plus

Job Benefits

Excellent earning potential and full benefits package. EOE and drug-free workplace.

Contacts

Mail résumés to: Glendo LLC

Attn: Human Resources

P.O. Box 1153

Emporia, KS 66801

E-Mail résumés to: hr@glendo.com

Or visit: glendo.com/employment

Employment Type

Full-time

Working Hours

Monday-Friday, 8:00 a.m.-5:00 p.m.

Some weekend travel is required.

Base salary plus commission.